

Strategic Portfolio Balancesm Investment Discipline

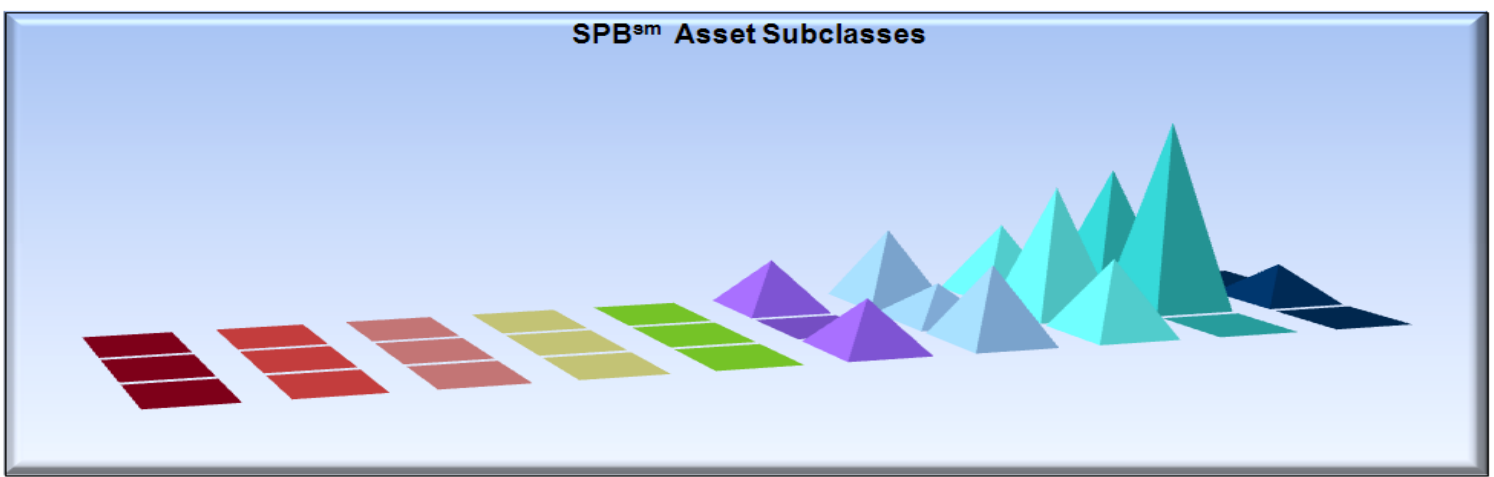
Asset Allocation Targets for the Very Conservative Income Tax-Deferred SPBsm Model Portfolio

SPBsm Asset Classes



0.00%	Commodities	0.00%	International Stocks	0.00%	US Aggressive Growth Stocks	0.00%	US Moderately Aggressive Growth Stocks	0.00%	US Conservative Growth Stocks	5.52%	US Balanced Stocks and Bonds	14.67%	Aggressive Income Bonds	33.01%	Moderately Aggressive Income Bonds	42.80%	Conservative Income Bonds	4.00%	Cash
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SPBsm Asset Subclasses



0.00%	Commodities, Materials	0.00%	Commodities, Energy	0.00%	Commodities, Metals/Mining	0.00%	Intl Stx exUS, Sm-Cp	0.00%	Intl Stx exUS, Md-Cp	0.00%	Intl Stx exUS, Lg-Cp	0.00%	US Agg Grth Stx, Sm-Cp Blnd	0.00%	US Agg Grth Stx, Sm-Cp Grth	0.00%	US Agg Grth Stx, Md-Cp Grth	0.00%	US Agg Grth Stx, Md-Cp Val	0.00%	US Mod Agg Grth Stx, Sm-Cp Val	0.00%	US Mod Agg Grth Stx, Md-Cp Blnd	0.00%	US Mod Agg Grth Stx, Lg-Cp Grth	0.00%	US Crsrv Grth Stx, Md-Cp Val	0.00%	US Crsrv Grth Stx, Lg-Cp Blnd	0.00%	US Crsrv Grth Stx, Lg-Cp Grth	0.00%	Balanced, Crvtrbl Sec's	5.52%	Balanced, US Stx/Bnds	0.00%	Balanced, Fnds of Fnds	0.00%	Agg Inc Bnds, Lo-Qual Int-Dur	5.87%	Agg Inc Bnds, Lo-Qual Ling-Dur	2.94%	Agg Inc Bnds, Md-Qual Ling-Dur	5.87%	Mod Agg Inc Bnds, Md-Qual Stk-Dur	8.80%	Mod Agg Inc Bnds, Md-Qual Int-Dur	15.41%	Mod Agg Inc Bnds, Hi-Qual Int-Dur	8.80%	Cnsrv Inc Bnds, Hi-Qual Stk-Dur Treasury	17.12%	Cnsrv Inc Bnds, Hi-Qual Stk-Dur Corp	25.68%	Cnsrv Inc Bnds, Hi-Qual Stk-Dur T/E	0.00%	Commercial Paper	0.00%	Cash/Money Market	4.00%	Certificates of Deposit	0.00%
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DISCLOSURE: Before investing, carefully read and understand the prospectus for any investment you are considering. All investments involve risk. You can lose money. Past performance is no guarantee of future returns. The model portfolio displayed on this page is not guaranteed to perform either better or worse than any other investment strategy. Each model has been designed to reduce risk through optimized diversification and to maximize returns by rebalancing annually to the recommended strategic targets. Patience and a long-term perspective are highly recommended for any investment account containing securities. You should maintain between one- and three-years worth of living expenses in cash, CDs and/or money market accounts separate from your investment accounts as a hedge against downturns in the values of securities. During those occasional downturns, you should utilize your cash, CDs and/or money market accounts to pay your living expenses instead of taking withdrawals from your investment accounts. After the values of securities recover, you may once again begin taking withdrawals from your investment accounts to pay for your living expenses and to replenish your cash, CDs and/or money market accounts as a hedge against the next inevitable downturn in the values of securities.